

February 2016
NORMLS/CRIS MONTHLY STATISTICS REPORT

Compiled by Doreen Skonier on March 11, 2016

| | Feb-2016 | % Change Jan-16 | Feb-2015 | % Change 2/16-2/15 | YTD - 16 | YTD - 15 | % Change YTD 16-15 |
|---------------------|-------------|--------------------|-------------|-----------------------|-------------|-------------|-----------------------|
| Single Family | | | | | | | |
| NewListings | 4,671 | 10.4% | 3,893 | 20.0% | 8,894 | 8,066 | 10.3% |
| Sold Listings | 2,499 | 5.4% | 2,189 | 14.2% | 4,901 | 4,301 | 14.0% |
| \$ Volume - Sold | 323,766,976 | 2.4% | 268,398,992 | 20.6% | 643,775,353 | 532,036,410 | 21.0% |
| Average Sale Price | 129,559 | (2.9%) | 122,613 | 5.7% | 131,356 | 123,701 | 6.2% |
| High Sale Price | 2,400,000 | 14.3% | 1,550,000 | 54.8% | 2,400,000 | 2,200,000 | 9.1% |
| Low Sale Price | 3,900 | 160.0% | 550 | 609.1% | 1,500 | 550 | 173% |
| Average Market Time | 103 | 9.6% | 99 | 4.9% | 99 | 99 | (0.1%) |
| | | | | | | | |
| | Feb-2016 | % Change | Feb-2015 | % Change | YTD - 16 | YTD - 15 | % Change |
| | | Jan-16 | | 2/16-2/15 | | | YTD 16-15 |
| Condominium | | | | | | | |
| NewListings | 483 | 14.5% | 418 | 15.6% | 902 | 899 | 0.3% |
| Sold Listings | 258 | (4.4%) | 209 | 23.4% | 532 | 442 | 20.4% |
| \$ Volume - Sold | 32,773,633 | 15.5% | 25,395,702 | 29.1% | 62,029,425 | 50,328,227 | 23.2% |
| Average Sale Price | 127,030 | 20.9% | 121,511 | 4.5% | 116,597 | 113,865 | 2.4% |
| High Sale Price | 700,000 | (6.7%) | 899,000 | (22.1%) | 750,000 | 899,000 | (16.6%) |
| Low Sale Price | 8,500 | 13.3% | 12,000 | (29.2%) | 7,500 | 2,750 | 172.7% |
| Average Market Time | 98 | (5.1%) | 109 | (10.1%) | 101 | 115 | (12.4%) |
| | | | | | | | |
| | Feb-2016 | % Change | Feb-2015 | % Change | YTD - 16 | YTD - 15 | % Change |
| | | Jan-16 | | 2/16-2/15 | | | YTD 16-15 |
| All Property Types | | | | | | | |
| NewListings | 6,013 | 11.7% | 4,998 | 20.3% | 11,393 | 10,400 | 9.5% |
| Sold Listings | 2,978 | 3.3% | 2,664 | 11.8% | 5,899 | 5,266 | 12.0% |
| \$ Volume - Sold | 378,820,976 | 3.4% | 315,764,689 | 20.0% | 750,322,403 | 629,730,575 | 19.1% |
| Average Sale Price | 127,207 | 0.1% | 118,530 | 7.3% | 127,195 | 119,584 | 6.4% |
| High Sale Price | 2,400,000 | 14.3% | 2,151,675 | 11.5% | 2,400,000 | 2,200,000 | 9.1% |
| Low Sale Price | 350 | 180.0% | 100 | 250.0% | 125 | 100 | 25.0% |
| Average Market Time | 109 | 2.3% | 107 | 2.3% | 108 | 107 | 1.5% |

[&]quot;All Property Types" include Single Family, Condominium, Multi-Family, Land, and Commercial For Sale property types.

These Statistics include listings submitted by participating brokers. These listings are located in the NORMLS and CRIS primary counties which are: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Harrison, Jefferson, Lake, Lorain, Mahoning, Medina, Portage, Stark, Summit, Trumbull, and Tuscarawas Counties.